

## Review Sheet Test 4

Note: For all studies, make sure you know exactly how it was set up and exactly what the results were. KNOW THE PERCENTAGES!!

### Diffusion of Responsibility

- Details of Genovese murder
- Darley and Latane seizure study

### Social imitation

- The Asch Experiment
  - o Informational Conformity
  - o Normative Conformity
- Darley and Latane smoke study
  - o The Werther Effect

### The Beaman Study

### Bandura's Bobo Doll Experiment

- Observational Learning / Modeling (also social imitation)

Prison Reform – In the article Punishment Fails. Rehabilitation Works, what changes does Gilligan propose for what prisons are like and how they operate? And what arguments does he make to support these changes?

- Make sure that you can connect this to the Bobo Doll Experiment
- Halden Prison

### Obedience to Authority

- The Milgram Experiment

### Self-Fulfilling Prophecy

- Understand the self-fulfilling prophecy cycle
- Rosenthal and Jacobson Study
- Steele and Aronson Study – stereotypes and intelligence

### Brown Eyes Blue Eyes Study

- Know all details on how the study was set up and what happened...
- Connect to self-fulfilling prophecy

### Stanford Prison Experiment

- Know all details on how the study was set up and what happened...
- Connect to self-fulfilling prophecy, obedience to authority, how to establish oneself as an authority figure, and diffusion of responsibility.

### Cognitive Dissonance

- Basics of the following stories:
  - o Marion Keech and the Sananda Cult
  - o Audrey Santo
- Situations in which we are most likely to hold onto a belief that has been disproven.
  - o Hazing study
  - o \$1 vs. \$20 lie study
  - o How American Soldiers were turned to Communism
- The weird and irrational ways that we resolve Cognitive Dissonance
  - o Connect these to the Sananda Cult and Audrey Santo

### Lifton's Theory of Thought Reform

- Know each of the 8 methods of Thought Reform – I may give examples, for instance, from Peoples Temple, and you tell me what method...